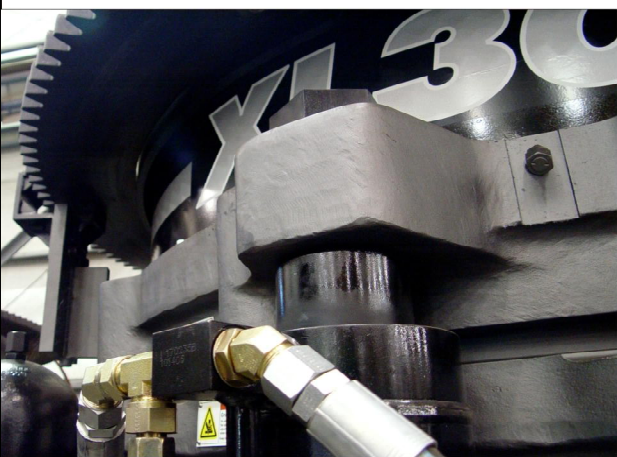




EXCEL
FOUNDRY
& **MACHINE**

EXCEL
CRUSHER
TECHNOLOGIES

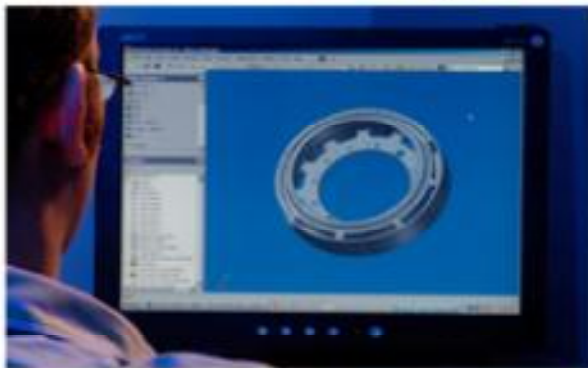
An **FFE** Company
MINERALS



Doug Parsons
President & Chief Executive Officer

FLSmidth & Co.
Capital Market Day
London
26 January 2007





EXCEL
FOUNDRY
MACHINE

EXCEL
CRUSHER
TECHNOLOGIES

An  Company

***100% Owned
Subsidiaries of
FFE Minerals USA***



Global Solutions for Mineral Processing

**CONE CRUSHER
TECHNOLOGIES**

**AFTER MARKET
PARTS FOCUS**

FFE
MINERALS

Global Solutions for Mineral Processing

EXCEL
CRUSHER
TECHNOLOGIES

EXCEL
FOUNDRY
& MACHINE

FFE
MINERALS

TECHNOLOGY • RELIABILITY • EXPERTISE • PROFESSIONALISM



EXCEL
FOUNDRY
& MACHINE

Excel Foundry & Machine

Aftermarket Parts for Heavy Equipment

- **Mining/Earth Moving**
- **Crushing/Aggregate/
Mineral Processing**

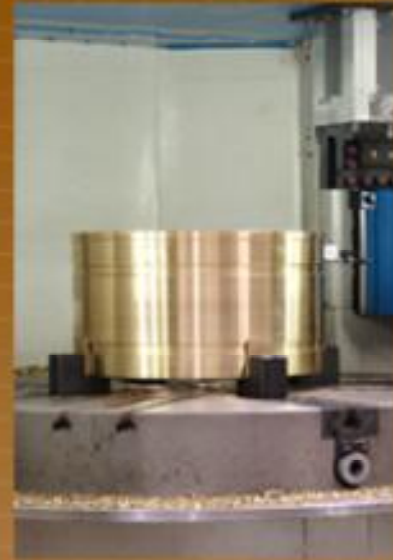
"Niche" Manufacturer

- **Precision-Machined Components
Bronze / Steel / Iron**
- **Bushings / Shafts / Gearing**



EXCEL
FOUNDRY
A MACHINE

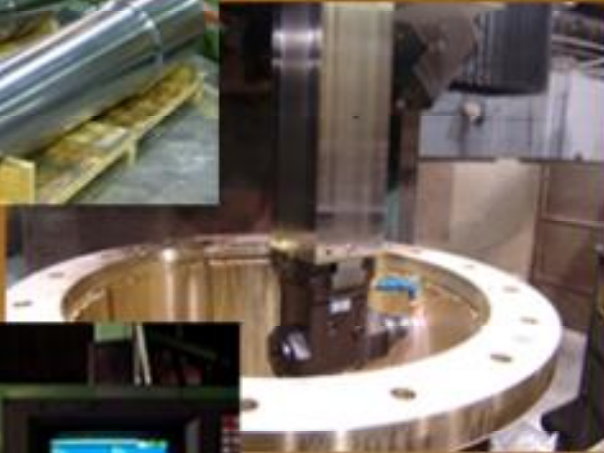
"Niche" Manufacturing



***EFM Specializes in
Precision-Machined
Components with
High Value-Added***

**EXCEL
FOUNDRY
A MACHINE**

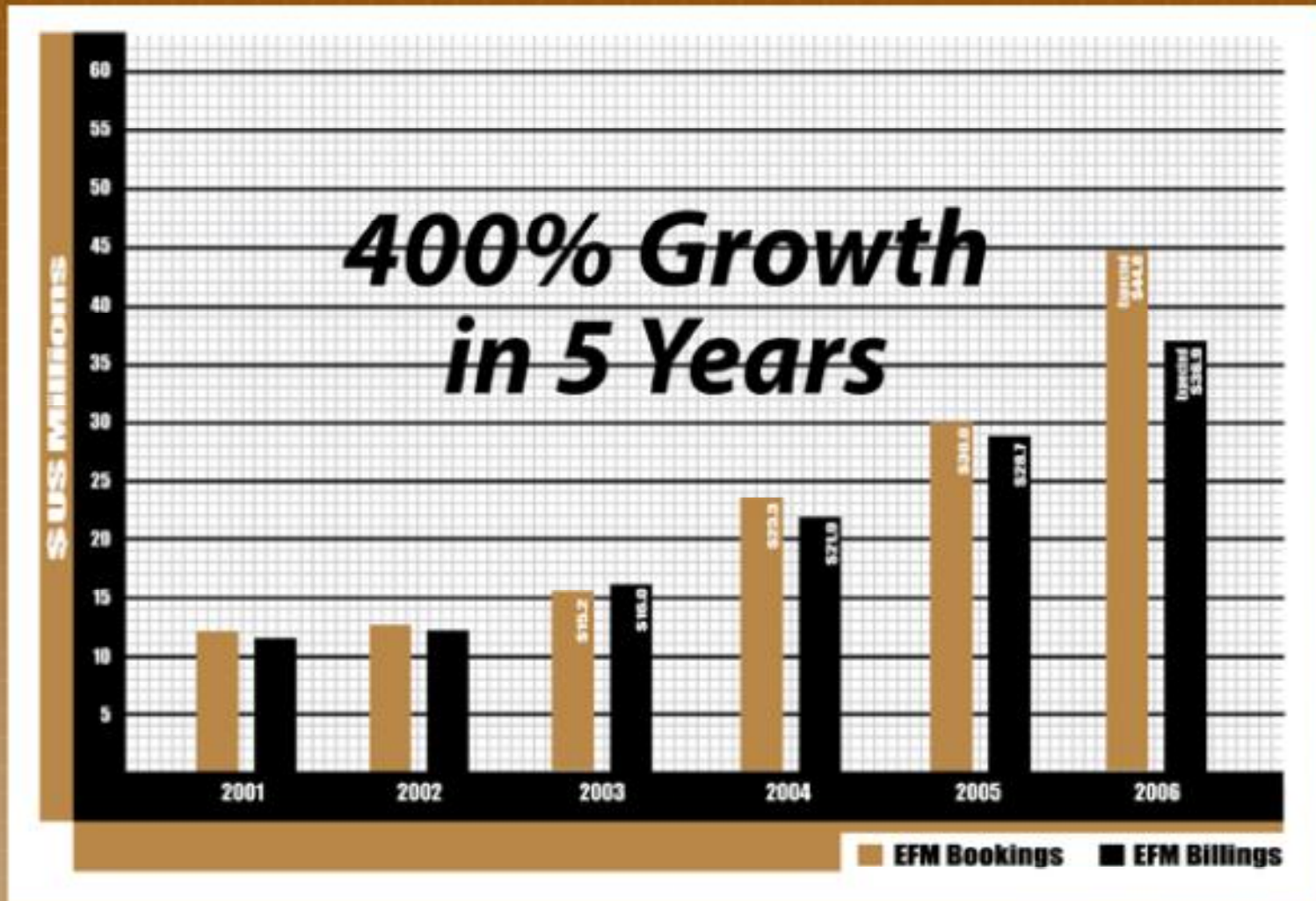
In-House Foundry & Machining Capability



***Excel has the advantages of:
Innovation
Flexibility
Speed
Quality Control***

**EXCEL
FOUNDRY
A MACHINE**

Excel's Foundry & Machine Sales History



TECHNOLOGY • RELIABILITY • EXPERTISE • PROFESSIONALISM



Excel Crusher Technologies

***Manufacturers of the
Raptor High Performance
Cone Crushers***

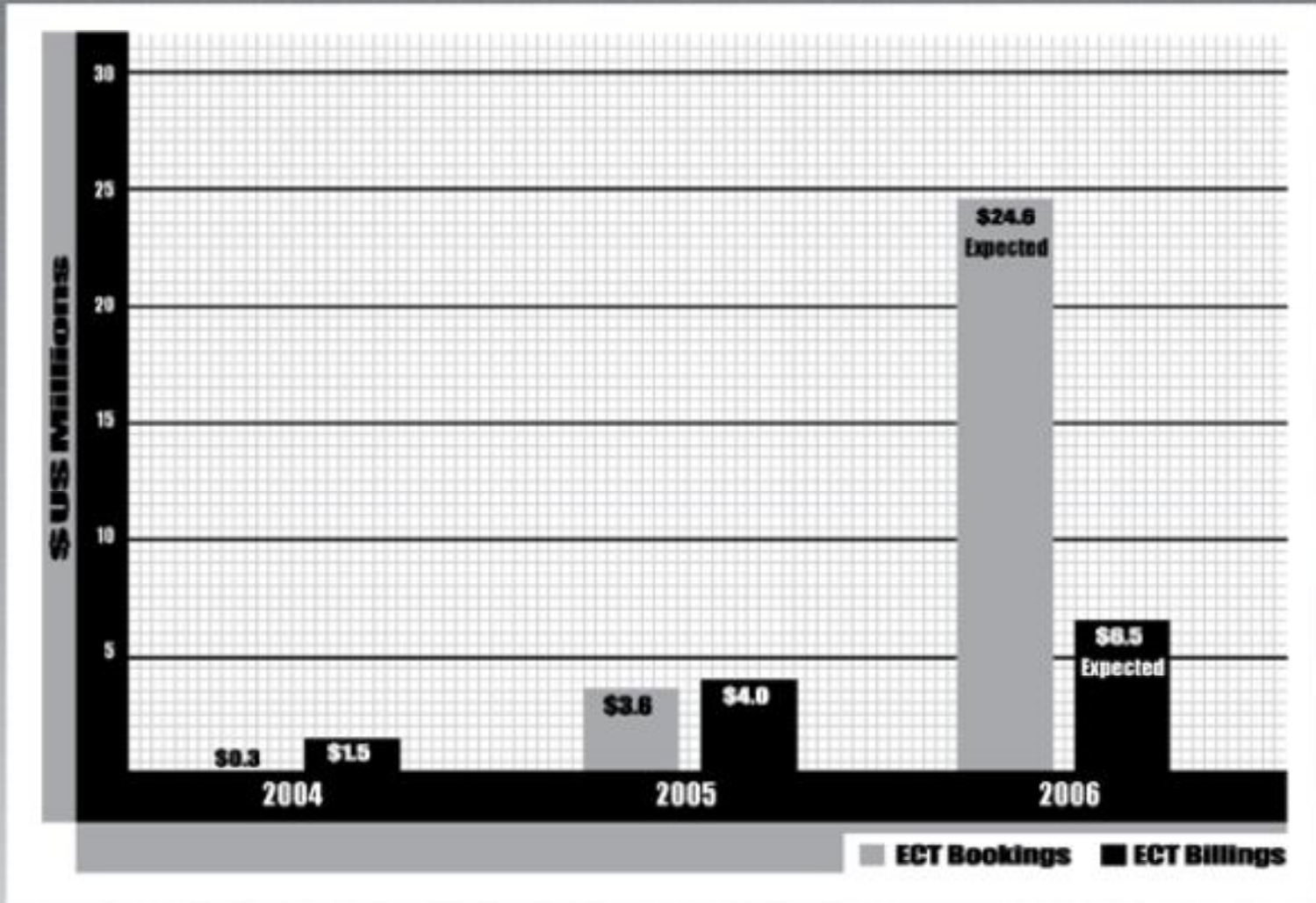
- ***Aggregates***
- ***Mining/Mineral Processing***

***Complete Crusher
Repair & Rebuild Facility***

***On-Site Technical
Support & Service***



Excel's Crusher Technologies Sales History





***Located in Pekin, Illinois
in the Heart of the Midwest***

***250,000 sq. ft. of
Manufacturing and Warehouse***

***State-of-the-Art
Foundry & Machining Facility***

***Over 40 Machining Centers
and 11 Induction Furnaces***

**EXCEL
FOUNDRY
A MACHINE**



More Growth is Underway

40,000 sq. ft. Under Construction at ECT

Adding 10,000 sq. ft. to the Foundry Facility at EFM

EXCEL
FOUNDRY
A MACHINE

Excel's Foundry's Business Mix

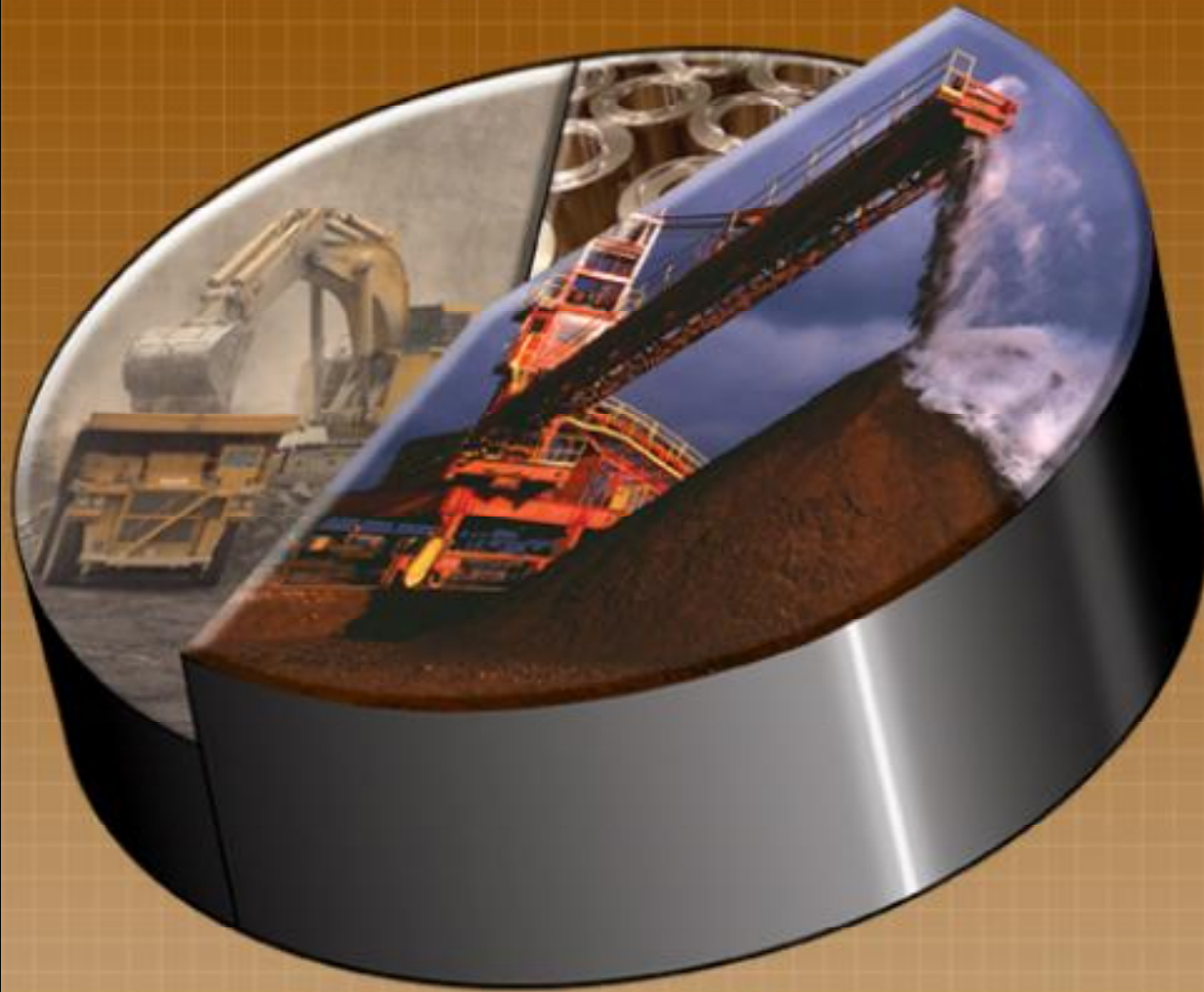


***Crushing /
Mineral
Processing***

***Mining /
Earth Moving***

***OEM
Partnerships***

Crushing / Mineral Processing



**Replacement
Parts for Cone &
Gyratory Crushers**

**Custom Engineering
& Component
Innovations**

**Global Warehousing
& Distributor
Network**

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FOUNDRY
A MACHINE

Mining / Earth Moving



Replacement Parts for:

- ***Draglines***
- ***Hydraulic Excavators***
- ***Electric Shovels***

Concentration on:

- ***Undercarriage Components and Assemblies***
- ***Pin & Bushing Systems***

OEM Partnerships



**Supplier to
World-Class
Major Heavy
Equipment
Manufacturers**



ALSTOM

KOMATSU

**EXCEL
FOUNDRY
A MACHINE**

Excel is a Global Player

Regularly Doing Business in Over 100 Countries

Angola
Argentina
Australia
Austria
Bahamas
Barbados
Belgium
Bolivia
Botswana
Brazil
Burkina Faso
Canada
Chile
China
Columbia
Costa Rica
Cote d'Ivoire
Cyprus
Denmark

Dominican Republic
Ecuador
Egypt
El Salvador
Finland
France
Gabon
Germany
Ghana
Greece
Guatemala
Guyana
Honduras
Hungary
Ireland
Israel
Italy
Kuwait
Libya

Mali
Mauritania
Mauritius
Mongolia
Morocco
Mozambique
Myanmar
The Netherlands
New Zealand
Nigeria
Norway
Oman
Panama
Paraguay
Peru
Saudi Arabia
Senegal
Singapore
South Africa

Spain
Sweden
Tanzania
Trinidad and Tobago
Tunisia
Turkey
United Arab Emirates
United Kingdom
Venezuela
Zaire
Zambia
Zimbabwe



Excel's History of Vertical Integration



Excel's Long & Stable History

- ***Founded in 1929
as Pekin Brass Works***
- ***Reformed as
Excel Foundry
& Machine in 1974***
- ***Continuously Family
Owned & Operated
Until 2006***



EXCEL
FOUNDRY
A MACHINE

Transition from "Pure" Manufacturing to Parts Supply "SuperStore"



EXCEL
FOUNDRY
A MACHINE

Excel Has Successfully Positioned Itself as a Replacement Parts SuperStore



- ***Over 100,000 sq ft.
of Warehouse in Pekin***
- ***Strategic Warehouse
Locations World Wide***
- ***Thousands of Parts In-Stock***
- ***Stocking Major Components
to Pumps, Filters and O-Rings***

EXCEL
FOUNDRY
A MACHINE

5
Years

Vulcan Honors Excel

With Back to Back Gold Awards



Excel Foundry
and Machine, Inc.
2004
Gold Alliance
Supplier



Excel Foundry
and Machine, Inc.
2003
Silver Alliance
Supplier

Excel Foundry
and Machine, Inc.
2002
Silver Alliance
Supplier



Excel Foundry
and Machine, Inc.
2005
Gold Alliance
Supplier





Product

Service

Support

**Ease of
Doing Business**

Value

**Excel Ranks as
Vulcan's #1
Crusher Parts Supplier**





Quotes from Vulcan Quarry Management

"... one of the best quality products on the market"

"Excel tries to help in any way they can and are very competitive."

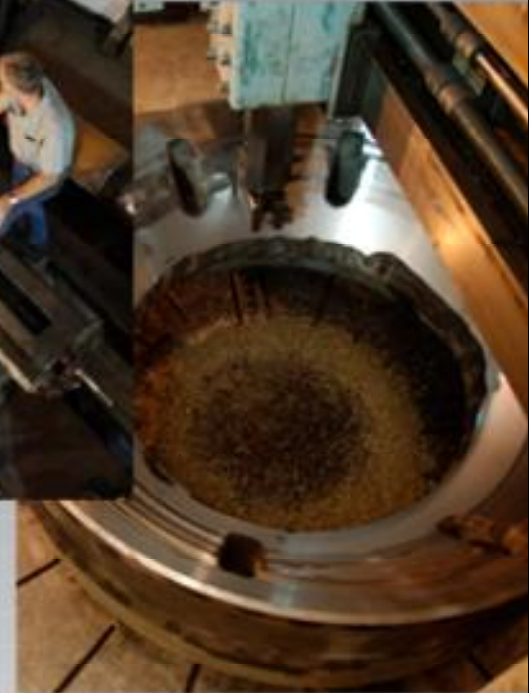
"Very easy to do business with..."

"Best crusher brass we have ever used!"

"Great products and good service."

**EXCEL
FOUNDRY
A MACHINE**

Crusher Repair & Rebuild



**40,000 sq. ft.
Repair/Rebuild
Facility**

(2) 25 Ton Cranes

(1) 50 Ton Crane

ECT Certified Rebuilt Crushers



**Completely refurbished
and sold as "nearly new"
crushers to an eager,
global market**



On-Site & Remote Technical Support



***Excel's Experienced
& Knowledgeable Technical
Staff is Available 24/7***





EXCEL
CRUSHER
A  COMPANY

*The most advanced
Cone Crushers
in the World!*

The Raptor Product Launch



XL400
in 2005



XL600 & XL900
in 2007



XL300 & XL1100
in 2006



An **PPG** Company

EFM - Expectations for Growth



ECT - Expectations for Growth

